Art Gallery of Windsor

Annual Report 2007

Message from the President

As I end my term as AGW President I extend my gratitude to the Board, staff, and volunteers, our dedicated members and the community at large for their unstinting work and support of this institution's agenda over the years. When I joined the Board of Directors in August 2003, I was interested in seeing this facility blossom to its full potential. To realize that, the board and staff rallied to formulate realistic and creative solutions to the numerous challenges facing the Gallery.

Early morning meetings, fueled by coffee and goodwill, brought fresh strategies to the fore. These included:

- To improve communications with the AGW Foundation, City Council, the Ontario Arts Council, and federal funding programs to stabilize and rejuvenate revenue streams.
- Monitor every aspect of expenditure to yield efficiencies that would ultimately eliminate the accumulated deficit
- Review the facility operations to root out all inefficiencies through an audit that provided energy management objectives
 for a retrofit and retro-commissioning that will result in substantial annual savings in 2008. This involved working with
 Integrated Design Services and our energy supplier. The position of Building Operations Manager will return in 2008.
- Focused human resource strategy to better utilize and rebuild a talented team.
- Innovative program initiatives focusing on audience engagement, bringing new life into all aspects of our operations. This has resulted in one of the most admirable levels of expertise at any gallery/museum in the country, thanks to our talented and professional staff.
- Concentrate on program excellence with the artist at the centre. Curatorial staff have developed new exhibitions and publications that not only impressed local audiences, but are touring nationally, earning both accolades and revenue.
- Enliven the main floor of the Gallery with visitor-friendly amenities, including the always engaging Uncommon Market Gift Shop, the eye-catching Clare E. & Anne Winterbottom Studio for Art Rental & Sales, and Bamboo where delightfully original food and drink are always on offer.
- At *Friday's Live!*, we offer a lively and diverse menu of music, hands-on activities, artist-led talks, and a friendly atmosphere that contribute greatly to the Windsor social scene.
- The AGW offers a range of hospitality and commercial services utilized by our community stakeholders.
- An Education Audit conducted late last year will future directions for this important area of program operations.
- Ongoing positive progress towards the implementation of the goals and objectives outlined in our Strategic Plan. Much of the aforementioned improvements came out of this exercise.

As my terms ends, join me in welcoming incoming president Dr. Veronika Mogyrody. My new focus and responsibility will be board recruitment and development. At the Board level, we have discussed the need to properly represent the diverse and exciting community that we serve. I welcome your ideas and input to ensure that we build on our momentum as a growing and vital part of Windsor's cultural landscape.

I sincerely congratulate all involved for your generous, unflagging spirit of good work and good will. It has been a real honour to work with you.

Merry Ellen Scully Mosna President, Art Gallery of Windsor

Message from the AGW Foundation

At the close of 2007, the economic climate suffered globally, impacting the value of the AGW Foundation's investments. The good news is that what goes down also goes back up. The Disbursement Policy of the AGW Foundation has allowed for consistent funds to be allotted to the Gallery, including an inflationary increase. We will be able to meet the AGW's further needs and requirements in 2008 due to some additional bequests to the Foundation. Our thanks to those individuals and families whose donations helped to increase the endowment.

Thank you to the members of the Board of Trustees who guide the endowment funds to ensure maximum growth as the Foundation continues to be a integral part of the financial health of the Gallery.

Graham Keogh Chairperson, AGW Foundation

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The Foundation was incorporated in 1979 to receive, hold, and invest funds for the Gallery.

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Message from the Director

2007 was a very remarkable year for the AGW — We need to get that word out!

Creating a Need... Communicating our Worth

Improving our communications and growing our audience are central to redefining the role of the AGW in this community. Our inability to communicate effectively in 2007 resulted in the need for intense remedial action around deliberations for the 2008 allocation from the City. If we are to seek stronger political support at the municipal level we must be seen as a dynamic player in Windsor. Our political leaders have told us repeatedly that the AGW must receive strong support from the citizens of Windsor. We also know that the AGW is in a position to provide considerable momentum (and content!) in the revitalization of downtown. While we are currently in the process of refining our communications strategies, I need to underline the role our constituents can play in getting the word out, not only to our political representatives but also to the people of Windsor, Essex County, and beyond.

Here is some information about 2007 — a year that points to a future of great accomplishments for the AGW

In the last few years, the Art Gallery of Windsor has been doing more with less. Beginning in 2004, the AGW adopted a strategy to reverse 'the negatives' and renew the institution. The idea was simple... become more dynamic in the community and the AGW will thrive. And so the AGW provided more community access to the Gallery, focused on quality programming, developed more collaborative initiatives with local groups, public agencies, and government, and dramatically increased its self-generated revenue. And while things have improved for the instution, much remains to be done.

Energy Audit of the facility: Completed in 2007, the Audit considered all energy issues resulting in a number of recommendations aimed at improving efficiency while providing greater latitude for our energy providers.

Retrofits: The process that began in 2007 and saw the institution adopt a series of recommended retrofits will result in greater efficiencies and a 30%+ savings in annual energy costs.

Doing More with Less: In 1992 the AGW received 53% of its annual budget from the City of Windsor (\$701,966). Last year the AGW received only 19% (\$450,000). The Gallery expended \$5.32 for every dollar received from the City in 2007. The AGW currently employs 28 staff (a \$1,275,000 payroll).

Economic development downtown: The AGW actively participates in the economic development of the City. Whether through lending its remarkable facility to showcase downtown to visitors or by collaborating with social, academic, cultural organizations, or government agencies and departments, the Art Gallery of Windsor remains a "community centre" dedicated to improving the City.

The AGW and the County: The Director has met with the County to seek their participation and support. Much work remains to be done in this area.

Self-generated revenue: In 2007, over 110 private functions provided revenue and increased access to individuals, groups, public agencies and government. New initiatives that increased revenue while raising our community profile include the impressive Art Rentals and Sales studio and Bamboo restaurant. The number of donors and sponsors to the Art Gallery of Windsor has also increased dramatically:

| Self-Generated Revenue | | | | | | | |
|--|-----------|-----------|----------|--|--|--|--|
| | 2003 | 2007 | % Change | | | | |
| Gift Shop | \$151,753 | \$162,005 | 6.76% | | | | |
| Art Rental & Sales | \$41,602 | \$93,036 | 123.63% | | | | |
| Subtotal (gross) | \$193,355 | \$255,041 | 31.90% | | | | |
| Facility Rentals Sponsorships Donations/Bequests TOTAL | \$13,560 | \$104,929 | 673.81% | | | | |
| | \$21,176 | \$51,900 | 145.09% | | | | |
| | \$19,188 | \$82,572 | 330.33% | | | | |
| | \$247,279 | \$494,442 | 99.95% | | | | |

Special Events: From 2003 to 2007 the AGW raised

more than \$600,000 (net) through Gallery based fundraising events. These funds are essential to maintain operations. Prior to 2003, special events revenue was less than \$20,000 per year.

Role of the Institution: The Art Gallery of Windsor remains committed to furthering the goals and objectives of the City of Windsor through close collaboration with city officials and agencies.

Foundation: The AGW receives an annual allocation from the AGW Foundation based on returns on this endowment. Without the careful stewardship of this endowment, the very existence of the Gallery would now be in question.

Touring Exhibitions: Through our outreach programs, the AGW raises awareness of Windsor as a diverse, culturally vibrant city. From coast to coast AGW exhibitions have garnered favorable press throughout 2007, enhancing the City's profile. The AGW continues to provide nationally recognized "indicators of a category 'A' museum institution". Three exhibitions currently on tour (Karsh, Baxter& and Akimoto) are confirmed or pending contracts and will or have been exhibited in Charlottetown, Fredericton, Oshawa, Toronto, St.Catharines, Kleinburg, Burnaby, Sudbury, Brandon, Tokyo, Amherstburg, Vancouver, Victoria, Calgary, Saskatoon, and Halifax.

Finally, congratulations to all AGW stakeholders for their part in our renewal and I extend an invitation to all to go out and share our information, we are a Windsor-made good news story.

Gilles Hébert

Director, Art Gallery of Windsor

EXHIBITIONS, PUBLICATIONS, LOANS

AGW EXHIBITIONS

Essex Collects: Part I, Historical Works January 20 – April 8, 2007 Curated by Cassandra Getty

Station: Paintings by Gary Evans January 27 – March 11, 2007 Curated by James Patten

Confined Innocence:

Victor Alimpiev, Johanna Billing, Mircea Cantor January 27 – March 11, 2007 Curated by Jan Schuijren, in collaboration with Media City 13

The Secret Language of Art February 17 – April 15, 2007 Curated by Mary Anne VanWatteghem

Willie Bester: Apartheid Laboratory February 24 – June 17, 2007 Curated by James Patten

2007 Windsor Biennial March 24 – July 15, 2007 Guest curated by Aaron Timlin, Theo Sims and Jessica Bradley

Oh Other, Where Art Thou? University of Windsor MFA graduate exhibition April 21 – June 10, 2007 Curated by James Patten

Essex Collects: Part II, Contemporary Works April 21 – June 24, 2007 Curated by Cassandra Getty

Dean Carson: Wallworks and Film Stills July 21 – September 2, 2007 Curated by Cassandra Getty

William Kurelek: A Prairie Boy's Summer June 16 – September 9, 2007 Curated by Mary Anne VanWatteghem

Social Works: Rafael Goldchain, Vincenzo Pietropaolo, Larry Towell June 23 – August 19, 2007 Curated by Cassandra Getty

Art Works:

Images of Labour from the AGW Collection June 23 – August 19, 2007 Curated by Cassandra Getty

Would I: Interrogative or Proposition July 21 – September 2, 2007 Curated by Gilles Hébert

The Wall
September 15 – November 18, 2007
Curated by James Patten

Build Me Up / Tear Me Down: Provisional Structures and Contested Zones September 15 – November 18, 2007 Curated by James Patten

High Hopes:

Modern Architecture in Windsor, 1945–1970 Photographs by Andrew Foot September 8 – November 4, 2007 Curated by James Patten

Manufacturing Architecture: Albert Kahn in Windsor September 15 – November 3, 2007 Curated by Chris Edwards

David Blatherwick: Cheese Worms, and the Holes in Everything September 15 – November 25, 2007 Curated by James Patten Into the Breach: Windsor and Southwestern Ontario in Times of War November 10, 2007 – February 3, 2008 Curated by Dr. Brian Owens

Natalie Mayville: Painted Surfaces December 2, 2007 – January 30, 2008 Curated by James Patten

TRAVELLING EXHIBITIONS at the AGW

Orientalism & Ephemera November 16, 2006 – February 11, 2007 Curated by Jamelie Hassan Organized in collaboration with Art Metropole, Toronto

Rody Kenny Courtice: The Pattern of Her Times June 30 – August 26, 2007 Curated by Linda Jansma Circulated by the Robert McLaughlin Gallery

Dark Matter: The Great War and Fading Memory November 3, 2007 – January 6, 2008 Curated by Andrew Hunter Circulated by the Confederation Centre of the Arts, Charlottetown

Carl Zimmerman: Landmarks of Industrial Britain November 24, 2007 – January 20, 2008 Curated by Robin Metcalfe Circulated by Art Gallery of Nova Scotia, Halifax and Dunlop Art Gallery, Regina

SYMPOSIA

Sunday, January 28, 2007 Orientalism & Ephemera Symposium Panelists: Salah D. Hassan, Fern Bayer, Julie Sando, Dr. Abdel Salam Sidahmed, Evelyn Azeeza Alsultany, Mohammad Shuryadi

October 12–14, 2007 Borderline Case: a symposium on the cultural geography of the Windsor/Detroit region Panelists: Lisa Rochon, Dr. Andrew Herscher, Chris McNamara, Dr. Gloria House, Marcel O'Gorman, Luis Jacob, Sabine Bitter and Helmut Weber, Think Architecture, Troy David Ouellette, James Patten, and Dr. Veronika Mogyorody A WindsorScene Activity sponsored by the City of Windsor

EXHIBITIONS CIRCULATED by the AGW

Yousuf Karsh: Industrial Images
June 10 – November 25, 2007
Confederation Centre of the Arts, Charlottetown
Curated by Cassandra Getty

Passing Through: Iain Baxter@ Photographs 1958–1983 January 21 – March 24, 2007 Rodman Hall Arts Centre, Brock University

February 1 – March 23, 2007 Nickle Arts Museum, University of Calgary

Curated by James Patten

David Blackwood Prints from the AGW Collection October 2–28, 2007 Gibson Gallery, Amherstburg, Ontario Curated by Cassandra Getty

PUBLICATIONS

Yousuf Karsh: Industrial Images 150 page bilingual book with illustrations and essays by Cassandra Getty, Jerry Fielder, translations by Colette Tougas, Marine Van Hoof, and Vincent Halford

David Blatherwick:

Cheese, Worms and the Holes in Everything Co-produced with the Robert McLaughlin Gallery, Oshawa; Essay by James Campbell

2007 *Windsor Biennial*Colour brochure; text by Aaron Timlin

Oh Other, Where Art Thou? Illustrated brochure

Confined Innocence:

Victor Alimpiev, Johanna Billing, Mircea Cantor Colour brochure; essay by Jan Schuijren

Borderline Case: a symposium on the cultural geography of the Windsor/Detroit region Illustrated brochure; essay by James Patten

Into the Breach: Windsor and Southwestern Ontario in Times of War Colour brochure; essay by Dr. Brian Owens

Dean Carson: Wallworks and Film Stills Colour brochure; essays by Dr. Lorenzo Buj and Cassandra Getty

COLLECTION LOANS to OTHER MUSEUMS

Rebecca Belmore (Canadian, b.1960)
Untitled (A Blanket for Sarah) 1994
pine needles, mesh, wooden frames; twelve components
Gift of the artist, 1998
(loaned to Museum London)

Wyn Geleynse (Canadian, b. Netherlands, 1947) *The Invention of Solitude* 1988 two 16mm film loops, two projectors, stands, shelf, two picture frames, cloth, electronic timers Gift of the artist, 1990 (loaned to Museum London)

Wyn Geleynse (Canadian, b. Netherlands, 1947) Windsor Truck Piece 2001 mixed media Gift of the artist, 2001 (loaned to Museum London)

Antoine Plamondon (Canadian, 1804–95)
Still Life with Apples and Grapes 1870
oil on canvas
Purchased with funds given by Dr. and Mrs.
Norman A. McCormick, 1966
(loaned to the Musée nationale des beaux-arts du Quebec)

Edward Burtynsky (Canadian, b.1955)
Shipbreaking #27, Chittagong, Bangladesh 2001
chromogenic print, 3/5
Gift of the artist, 2001
(loaned to Artcite Inc., Windsor)

maker unknown Jacobean Chair ca. 19th century wood and caning Gift of Bill and Kae Marcoux (loaned to the Windsor Woodcarving Museum)

Chris Wallis (Canadian, b. England) Untitled ca.1980 stained glass church window (from Riverside Presbyterian Church) Gift of George and Nancy Plantus (loaned to Assumption University, Windsor)

ACQUISITIONS, EDUCATION WORKSHOPS, EVENTS

ACQUISITIONS

Jamelie Hassan (Canadian, b.1948) Shame (from The Trilogy) 1990 installation (acrylic on cardboard, clay figurines, furniture); variable dimensions Gift of the artist, 2007

Ron Benner (Canadian, b.1949)

Visceral: In Memory of Livia Rokach 1985 three black and white photographic murals mounted on canvas, concrete blocks, mortar, hardware, mirror and Israeli wine bottle shards, burghal (cracked wheat), two kafeyahs (scarves) 667 x 230 x 90 cm Gift of the artist, 2007

Yousuf Karsh (Canadian, b. Armenia,

Omer Myers and Anton Buzas, Furnace Operators, Foundry, Ford of Canada, Windsor, Ontario 1951 gelatin silver print; 38.4 x 50 cm Gift of the Myers family, 2007

Geoffrey Hendricks (American, b.1931)

Untitled A/P XXVII 2006 ntitled A/P XXVII 2006 Untitled A/P XXVII 2006

lithographs on paper; 31.2 x 21.2 cm (each)

Anonymous gifts, 2007

Peter Mörtenböck and Helge Mooshammer (ThinkArchitecture)

Untitled (16 works from the series *Operation Desert Windsor, Ontario*) 2007 digital colour photographs mounted on foamboard; variable dimensions Gift of the artists, 2007

EDUCATION WORKSHOPS and EVENTS

Complimentary Public Tours (Saturday, Sunday) Number of Tours: 99

Complimentary Children's Public Tours

(Sunday)

Number of Tours: 48

Scheduled Tours

Number of Tours: 249 (includes school tours)

Attendance: 5746 **Sundays in the Studio**Number of Workshops: 44

Attendance: 1924

Art Discovery Programs (art classes, Thursday

Tots, March Break and summer camps) Number of Sessions: 30

Attendance: 163

AGW Drop-In Events (PA Days, March Break,

Fridays Live! studio, Fireworks Night, etc.) Number of events: 23

Number of events: 2 Attendance: 519

AGW Outreach Community Programs

(WSO partnership, MCC-Carrousel of Nations,

Detroit Festival of the Arts, etc.)

Number of events: 11 Attendance: 1449

ADDITIONAL GALLERY EVENTS

January 2007

26 Fridays Live! and opening reception for Essex Collects: Part I, Confined Innocence, and Gary Evans

28 Orientalism & Ephemera symposium at the AGW

28 The Gallery Concerts at the AGW: One New Direction

February

1......Film screening at the AGW: Le Feu Follet

4The Gallery Concerts at the AGW: The Jazz of Today

8Film screening at the AGW: Knife in the Water

15 Curator-led tour of Confined Innocence

18 Film screening at the AGW: The Pervert's Guide to Cinema

23.....Fridays Live! and opening reception for Willie Bester: Apartheid Laboratory

March

4The Gallery Concerts at the AGW: The Orchid Ensemble

April

14.....Artrageous A White Hot Island Night fundraiser at the AGW

27Fridays Live! with opening reception for Essex Collects: Part II and Oh Other, Where Art Thou?

May

26 Pricetags on the Past at the AGW (through May 27)

31Film screening at the AGW: Monkey Warfare

June

10.....Art Rental & Sales exhibition opens: Douglas W. Buckner

22Outdoor film screening at the AGW: The Wind That Shakes the Barley

27Firework's Extravaganza at the AGW

Iulv

13Outdoor film screening at the AGW: Radiant City

27Fridays Live! and opening reception for Dean Carson, William Kurelek, Rody Kenny Courtice, Would I, and Social Works

August

17Outdoor film screening at the AGW: The White Masai

September

6......Volunteer Committee's Green Thumb Gala at the AGW

8 Volunteer Committee's 18th Annual Kitchen & Garden Tour

14.....Opening reception for Borderline Case exhibitions (The Wall, Build Me Up / Tear Me Down, High Hopes, and Manufacturing Architecture) and David Blatherwick

30Art Rental & Sales exhibition opens: Danuta Siniarska: Moments

October

12.....Symposium on Architecture: A Borderline Case (through October 14)

14.....Gallery Concerts at the AGW: Jaime Wagner & Friends

26 WEA's The Life and Architecture of Albert Kahn — A Lecture at the AGW

 ${\tt 30}\;.... {\tt Volunteer}\; {\tt Committee's}\; {\it Bridge}\; {\tt Luncheon}\; {\it and}\; {\it Fashion}\; {\it Show}$

November

2BookFest Windsor 2007 at the AGW (through November 4)

4Art Rental & Sales exhibition closes: Danuta Siniarska: Moments

8 Windsor International Film Festival screenings at the AGW (through November 11)

9......Opening reception for Dark Matter and Into the Breach

9 WEA's Michael J. Farrell Award for Education in the Arts at the AGW

IIFREE public tour of Into the Breach with Dr. Brian M. Owens

16.....Book launch for Yousuf Karsh: Industrial Images

21.....Volunteer Committee's Holiday Tree Fantasy begins (through December 2)

December

7......Opening reception for Borderline Case exhibitions Carl Zimmerman and Natalie Mayville

16.....Art Rental & Sales exhibition opens: Prints by Elizabeth D'Agostino

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The AGW extends their thanks and appreciation to all our donors, members, volunteers, patrons and guests (far too many to mention in this document!) for their continued support and dedication throughout our history. Thanks to you, the AGW continues to be a cultural leader both regionally and nationally. We look forward to seeing you at the Gallery!

Auditors' Report on Summarized Financial Statements

To the Members of the Art Gallery of Windsor

The accompanying statements of financial position and revenue and expenses are derived from the complete financial statements of the Art Gallery of Windsor (the "Gallery") as at and for the year ended December 31, 2007, on which we expressed an opinion without reservation in our audit report dated March 14, 2008. The fair summarization of the complete financial statements is the responsibility of the Gallery's management. Our responsibility, in accordance with the applicable Assurance Guideline of the Canadian Institute of Chartered Accountants, is to report on the summarized financial statements.

In our opinion, the accompanying financial statements fairly summarize, in all material respects, the related statements of financial position and revenue and expenses derived from the complete financial statements in accordance with the criteria described in the Guideline referred to above.

These summarized financial statements do not contain all the disclosures required by Canadian generally accepted accounting principles. Readers are cautioned that this financial information may not be appropriate for their purposes. For more information on the Gallery's financial position, results of its operations and its cash flows, reference should be made to the related complete financial statements.

KPMG LLP

Chartered Accountants, Licensed Public Accountants

Windsor, Canada

March 14, 2008

Statement of Financial Position

December 31, 2007, with comparative figures for 2006

| | Operating Fund | Capital Fund | Restricted Funds | 2007 Total | 2006 Total |
|--|---|-------------------------------------|--|--|---|
| Assets | | | | | |
| Current assets: | | | | | |
| Cash | \$ 33,370 | \$ - | \$ - | \$ 33,370 | \$ 83,196 |
| Investments | _ | - | 349,043 | 349,043 | 338,632 |
| Accounts receivable | 118,385 | _ | | 118,385 | 137,420 |
| Interfund balances | 426,730 | _ | 301,700 | 728,430 | 711,226 |
| Inventories | 183,841 | _ | | 183,841 | 158,626 |
| Prepaid expenses | 7,033 | - | - | 7,033 | 9,850 |
| | 769,359 | - | 650,743 | 1,420,102 | 1,438,950 |
| Capital assets | _ | 24,027,623 | _ | 24,027,623 | 23,988,172 |
| Less: accumulated amortization | _ | 6,998,114 | _ | 6,998,114 | 6,064,809 |
| Works of art | - | 17,029,509 | - | 17,029,509 | \$ 17,923,365 |
| | \$ 769,359 | \$ 17,029,509 | \$ 650,743 | \$ 18,449,611 | \$ 19,362,315 |
| Liabilities, Deferred Contributions and Fund I | Balances | | | | |
| Liabilities, Deferred Contributions and Fund I Current liabilities: Bank indebtedness Accounts payable Accrued liabilities Deferred revenue Interfund balances | \$ 915,000 519,855 95,912 212,143 | \$ 22,244 - - - 728,430 | \$ - - - - | \$ 937,244 519,855 95,912 212,143 728,430 | 706,387 58,152 151,660 |
| Current liabilities: Bank indebtedness Accounts payable Accrued liabilities Deferred revenue | \$ 915,000 519,855 95,912 212,143 | - | \$ - - - - - | 519,855 95,912 212,143 | 706,387 58,152 151,66c 711,226 |
| Current liabilities: Bank indebtedness Accounts payable Accrued liabilities Deferred revenue | \$ 915,000 519,855 95,912 212,143 | 728,430 | \$ - - - - | 519,855 95,912 212,143 728,430 | 706,387 58,152 151,666 711,226 |
| Current liabilities: Bank indebtedness Accounts payable Accrued liabilities Deferred revenue Interfund balances Deferred contributions: Capital assets Fund balances: | \$ 915,000 519,855 95,912 212,143 — | 728,430 750,674 14,606,704 | \$ - - - - - | 519,855 95,912 212,143 728,430 2,493,584 14,606,704 | 706,387 58,152 151,666 711,226 |
| Current liabilities: Bank indebtedness Accounts payable Accrued liabilities Deferred revenue Interfund balances Deferred contributions: Capital assets Fund balances: Invested in capital assets | \$ 915,000 519,855 95,912 212,143 — | 728,430 | \$ - - - - - | 519,855 95,912 212,143 728,430 2,493,584 14,606,704 | 7,06,387 58,152 151,660 711,226 2,537,425 15,418,188 |
| Current liabilities: Bank indebtedness Accounts payable Accrued liabilities Deferred revenue Interfund balances Deferred contributions: Capital assets Fund balances: Invested in capital assets Internally restricted | \$ 915,000 519,855 95,912 212,143 — | 728,430 750,674 14,606,704 | \$ - - - - - - 650,743 | 519,855 95,912 212,143 728,430 2,493,584 14,606,704 | 7,06,387 58,152 151,660 711,226 2,537,425 15,418,188 1,793,951 638,462 |
| Current liabilities: Bank indebtedness Accounts payable Accrued liabilities Deferred revenue Interfund balances Deferred contributions: Capital assets Fund balances: Invested in capital assets | \$ 915,000 519,855 95,912 212,143 — | 728,430 750,674 14,606,704 | - - - | 519,855 95,912 212,143 728,430 2,493,584 14,606,704 | 7,06,387 58,152 151,666 711,226 2,537,425 15,418,188 1,793,955 638,462 |
| Current liabilities: Bank indebtedness Accounts payable Accrued liabilities Deferred revenue Interfund balances Deferred contributions: Capital assets Fund balances: Invested in capital assets Internally restricted | \$ 915,000 519,855 95,912 212,143 — I,742,910 — | 728,430 750,674 14,606,704 | - - - | 519,855 95,912 212,143 728,430 2,493,584 14,606,704 1,672,131 650,743 | \$ 910,000 706,387 58,152 151,660 711,226 2,537,425 15,418,188 1,793,951 638,462 (1,025,711) |

On Behalf of the Board:

Director and President

Director and Treasurer

| | Operating Fund | Capital Fund | Restricted Funds | 2007 Total | 2006 Total |
|---|----------------|--------------|------------------|----------------|--------------|
| Revenue: | | | | | |
| Public funds: | | | | | |
| City of Windsor | \$ 450,000 | \$ - | \$ - | \$ 450,000 | \$ 450,000 |
| Canada Council | 160,000 | _ | _ | 160,000 | 140,000 |
| Ontario Arts Council | 145,500 | _ | _ | 145,500 | 145,500 |
| Canadian Heritage | 936 | - | _ | 936 | 90,500 |
| Other grants | 9,841 | - | - | 9,841 | _ |
| | 766,277 | - | - | 766,277 | 826,000 |
| Donations and sponsorships: | | | | | |
| Bequests and donations | 864,216 | _ | 5,870 | 870,086 | 974,368 |
| Memberships | 24,296 | _ | _ | 24,296 | 23,116 |
| Sponsorships | 51,900 | _ | _ | 51,900 | 57,000 |
| | 940,412 | _ | 5,870 | 946,282 | 1,054,484 |
| Generated income: | | | | | |
| Recovery of prior years' energy-related expenses | 193,207 | _ | _ | 193,207 | - |
| Gift shop and art rental and sales, net | 96,697 | _ | _ | 96,697 | 80,477 |
| Programs and tours | 79,801 | _ | _ | 79,801 | 78,036 |
| Volunteer Committee | 21,103 | _ | _ | 21,103 | 20,000 |
| Special events, net | 161,781 | _ | _ | 161,781 | 75,538 |
| Admissions | 17,240 | _ | _ | 17,240 | 19,895 |
| Facility rental | 101,929 | _ | _ | 101,929 | 79,141 |
| Interest | 18,230 | _ | _ | 18,230 | 17,491 |
| Sundry | 3,105 | _ | _ | 3,105 | 8,240 |
| Amortization of deferred contributions | _ | 811,484 | _ | 811,484 | 811,484 |
| | 693,093 | 811,484 | - | 1,504,577 | 1,190,302 |
| Total revenue | 2,399,782 | 811,484 | 5,870 | 3,217,136 | 3,070,786 |
| Expenses: | | | | | |
| Amortization of capital assets | _ | 933,304 | _ | 933,304 | 933,014 |
| Salaries and fringe benefits | 1,210,753 | 9))))°4 | _ | 1,210,753 | 1,129,747 |
| Program fees and expenses | 248,261 | _ | _ | 248,261 | 227,589 |
| Facility | 609,679 | _ | _ | 609,679 | 755,109 |
| Insurance — collection and building | 64,345 | _ | _ | 64,345 | 69,560 |
| Loan interest | 54,629 | _ | _ | 54,629 | 53,802 |
| Office and general | 55,377 | _ | _ | 55,377 | 82,911 |
| Professional services | 59,573 | _ | _ | 59,573 | 39,416 |
| Printing of newsletters and bulletins | 10,796 | _ | _ | 10,796 | 8,218 |
| Conservation, restoration, and documentation | 4,951 | _ | _ | 4,951 | 2,633 |
| Library | 1,142 | | | 4,931 1,142 | |
| Advertising and publicity | 3,361 | _ | _ | 3,361 | 799 8,334 |
| Development and training | 4,809 | | | 4,809 | 6,107 |
| Professional affiliations | 4,900 | | | 4,809 | 5,580 |
| Works of art | 5,046 | | 14,400 | 19,046 | 8,512 |
| | 2,337,622 | 933,304 | 14,400 | 3,284,926 | 3,331,331 |
| Excess of revenue over expenses (expenses over revenue) | \$ 62,160 | \$ (121,820) | \$ (8,130) | \$ (67,790) | \$ (260,545) |